

Whitney Krizaj

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About

Results-driven and experienced retail sales professional with over 15 years of expertise in the industry. Seeking a challenging position in retail sales where I can leverage my extensive experience and proven track record, having progressed from a sales representative to a store manager, to contribute to the success and growth of a dynamic organization. Committed to delivering exceptional customer service, driving sales, and leading high-performing teams to exceed targets and achieve maximum profitability.

Education

Certificate in Esthetics - May 2023

Marketti Academy of Cosmetology - Waterford, MI

Licenses

State Esthetician License - Jun 2023

Skills

Staff Development	KPI Analysis
Sales Strategy Development	Sales Forecasting
Project Leadership	Multitasking
Operations Management	Customer Service
Problem-Solving	Adaptability
Excellent Communication	Team Leadership
Product Knowledge	Data Analysis
Technology Proficiency	Market Research

Experience

Sales and Service Lead - Sep 2024 - Present

SEPHORA - Bloomfield Hills, MI

Center Manager - Nov 2023 - Sep 2024

European Wax Center - Flint, MI

- Creating a safe work environment by engaging and educating team members.
- Growing our new center to thrive among our community and be a great foundation for licensed employees.

Freelancer - Dec 2022 - Apr 2024

The Estee Lauder Companies Inc. - Michigan

Assistant Manager: Customer Experience - Jul 2022 - Dec 2022

JCPenney - Sterling Heights, MI

Store Manager - Feb 2022 - Jul 2022

Windsor Fashions - Flint, MI

Retail Operations Manager - Jun 2021 - Feb 2022

Ulta Beauty - Flint, MI

Sales Manager / Store Manager Interim - Oct 2020 - Jun 2021

David's Bridal - Saginaw, MI